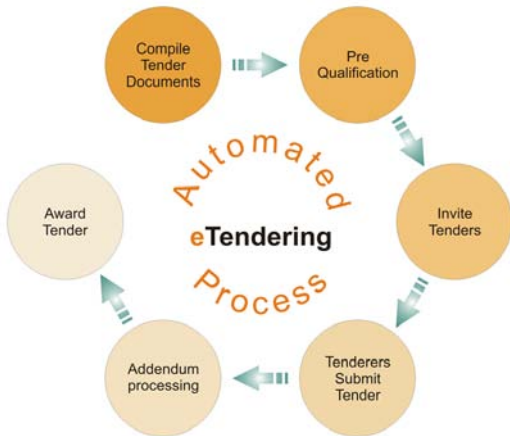


# eTenderer v2.0

**eTenderer** is an online tender management system that is designed to reduce tendering costs and automate the tendering process. The system has been carefully designed to be compliant with the **RICS** guidelines on tendering.



**eTenderer** integrates online collaborative technologies with procurement automation to enable purchasing teams to compile detailed tender documents and simultaneously invite tender submissions online, by a specified close date.

For the first time suppliers' tenders are published as sealed bids, into an online safe deposit box. They can only be opened by specified representatives on the pre-determined tender opening date.

The user friendly system ensures even suppliers with no knowledge of online tendering systems can respond easily.

The process draws on established procedures which will be familiar to regular users of online information collaboration system

[the-project.co.uk](http://the-project.co.uk). However, previous knowledge of [the-project.co.uk](http://the-project.co.uk) is not essential, as you will find the tendering process logical and intuitive.

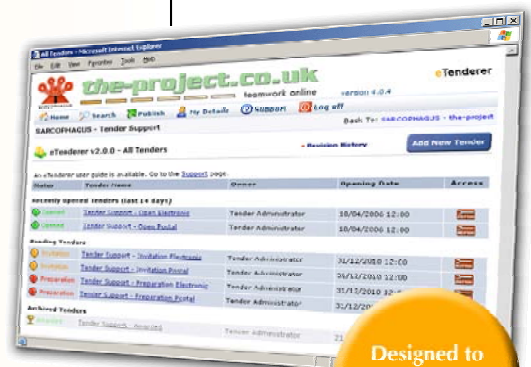
**eTenderer** reduces tender periods to days rather than weeks, providing significant improvements to current non-automated working practices. It is revolutionising procurement and is likely to pave the way toward a change in contractual legislation, saving project time, risk and costs.

*"eTenderer supplied by Sarcophagus Ltd. is easy to use, secure, reliable and efficient. In terms of costs, it pays for itself with average savings of 20% on tender returns"*

**David Olivant**  
Commercial Procurement Manager  
for ASDA Wal-Mart

## Key Benefits include

- Designed to be compliant with **RICS** E-tendering guidelines
- Banking Level security– 128 Bit SSL encryption as standard
- Reduced tendering costs
- Reduced administration overheads
- Reduced printing and postage costs
- Fast tender turnaround
- Strong management control due to full audit trails
- Minimised errors with revision notifications
- Inexperienced users can easily respond
- Quality assurance
- No extra software or plug-in required
- File & system compatibility
- Information availability



Designed to  
**RICS**  
guidelines\*

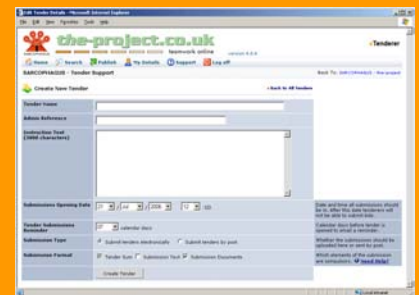
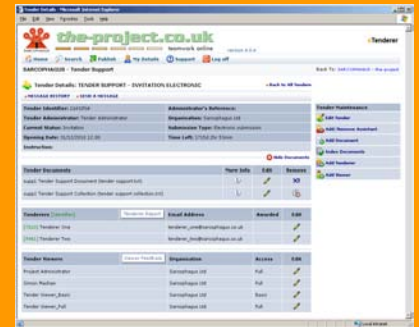


# eTenderer v2.0

## Features:

- ◆ Competing tenderers are unaware of each other
  - ✓ Maintains security and integrity of the tender process
- ◆ Ability to specify what is a compliant submission
  - ✓ Tenderers know what is required therefore minimising mistakes and improving the quality of the tender submission
- ◆ Add and remove tender documents during the submission phase and all parties are automatically notified
  - ✓ Issues and problems are quickly and easily rectified
- ◆ Tender Administrators can index their tender documents
  - ✓ Improves clarity of information minimising mistakes and misunderstandings
- ◆ Tenderers can make changes to their submission, including adding or deleting documents, at any time up to the tender opening date
  - ✓ Minimises submissions with errors and allows for an overall higher quality of tender
- ◆ The contents of tender submissions, including any supporting documents, are not visible to anyone until the tender opening date
  - ✓ Maintains security and integrity of the tender process
- ◆ The opening date for the tender can be extended if necessary
  - ✓ Flexible system to assist in avoiding having to re-tender
- ◆ Messaging system allows tenderers & tender administrators to communicate throughout the life of the tender
  - ✓ Improves communication leading to improved quality of return
- ◆ Once a tender has been awarded, tenderers can receive a feedback report
  - ✓ Helps tenderers evaluate the quality of their bid and improve their tender next time.
- ◆ The system mimics traditional tendering practice and is not a reverse auction site
  - ✓ Less resistance to change as the traditional process is just automated, therefore maximising uptake of the system.

## See eTenderer in Action



For further information,  
please email:  
[sales@the-project.co.uk](mailto:sales@the-project.co.uk)  
or call: +44 (0) 870 1212311

*"The system should prevent insider dealings and fraudulent submissions, plus significantly reduce construction tender programmes in the long term, through efficient supply chain procurement."*

**Timo Partanen of SDA- Project Manager for several AUDI VW projects**

